When TalkTalk need a secure line. WE PERFORM.

Case study

To maintain TalkTalk’s extensive network and provide customers with a reliable and cost-effective service, SSE Enterprise Telecoms works closely with TalkTalk to provide data connectivity solutions that help the business.
The business requirement
To maintain TalkTalk’s extensive network and provide customers with a reliable and cost-effective service, SSE Enterprise Telecoms works closely with TalkTalk to provide data connectivity solutions that help the business.

SSE Enterprise Telecoms’ high availability optical connectivity solutions are available throughout the UK, providing TalkTalk with the capability to deliver services to their customers. TalkTalk required a strategic partner that is reliable and financially stable.

The SSE Enterprise Telecoms solution
SSE Enterprise Telecoms high capacity Dense Wavelength Division Multiplexing (DWDM) services offer TalkTalk a bespoke service expansion plan into market-leading next generation broadband throughout the UK. This bespoke approach allows TalkTalk to configure a network that fits the requirement of its customers.

SSE Enterprise Telecoms values client relationships and looks to build long term partnerships, working to constantly review and improve process and delivery. This approach is essential to the development of TalkTalk’s network.

Outcome
When choosing a strategic partner, TalkTalk demands service reliability, competitive pricing, network quality and the ability to meet strict timescales.

Throughout the sales process, the implementation and the in-life management of its solution, SSE Enterprise Telecoms demonstrated that it could meet the criteria.

“SSE Enterprise Telecoms is a key supplier for our Next Generation Network, providing excellent support since 2006 with high availability optical services. They have consistently proven themselves in the provision of quality, critical infrastructure and are both small enough to be flexible and big enough to provide strategic nationwide capacity services.”

Graham Bishop
Engineering Director, TalkTalk Technology

About Talk Talk
The TalkTalk group operates the UK’s most extensive Next Generation Network. TalkTalk uses this advanced network to provide their customers with a range of clear, consistent value for money broadband, voice and associated services.